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UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

CLAUDIA SANCHEZ, ERIN WALKER  
and WILLIAM SMITH, as individuals, and  
on behalf of all others similarly situated,

Plaintiffs,

v.

WELLS FARGO & COMPANY; WELLS  
FARGO BANK, N.A.; and DOES 1 through  
125,

Defendants.

Civil Case No.: C-07-5923 WHA

CLASS ACTION

**STIPULATED PROTECTIVE  
ORDER**

Hon. William Alsup

Complaint filed: November 21, 2007

1           1.     PURPOSES AND LIMITATIONS

2           Disclosure and discovery activity in this action are likely to involve production  
3 of confidential, proprietary, or private information for which special protection from public  
4 disclosure and from use for any purpose other than prosecuting this litigation would be  
5 warranted. Accordingly, the parties hereby stipulate to and petition the court to enter the  
6 following Stipulated Protective Order. The parties acknowledge that this Order does not confer  
7 blanket protections on all disclosures or responses to discovery and that the protection it affords  
8 extends only to the limited information or items that are entitled under the applicable legal  
9 principles to treatment as confidential. The parties further acknowledge, as set forth in Section  
10 10, below, that this Stipulated Protective Order creates no entitlement to file confidential  
11 information under seal; Civil Local Rule 79-5 sets forth the procedures that must be followed  
12 and reflects the standards that will be applied when a party seeks permission from the court to  
13 file material under seal.

14           2.     DEFINITIONS

15           2.1     Party: any party to this action, including all of its officers, directors,  
16 employees, consultants, retained experts, and outside counsel (and their support staff).

17           2.2     Disclosure or Discovery Material: all items or information, regardless of  
18 the medium or manner generated, stored, or maintained (including, among other things,  
19 testimony, transcripts, or tangible things) that are produced or generated in disclosures or  
20 responses to discovery in this matter.

21           2.3     "Confidential" Information or Items: information (regardless of how  
22 generated, stored or maintained) or tangible things that qualify for protection under standards  
23 developed under F.R.Civ.P. 26(c).

24           2.4     "Highly Confidential – Attorneys' Eyes Only" Information or Items:  
25 extremely sensitive "Confidential Information or Items" whose disclosure to another Party or  
26 nonparty would create a substantial risk of serious injury that could not be avoided by less  
27 restrictive means.  
28

1                   2.5     Receiving Party: a Party that receives Disclosure or Discovery Material  
2 from a Producing Party.

3                   2.6     Producing Party: a Party or non-party that produces Disclosure or  
4 Discovery Material in this action.

5                   2.7.    Designating Party: a Party or non-party that designates information or  
6 items that it produces in disclosures or in responses to discovery as “Confidential” or “Highly  
7 Confidential – Attorneys’ Eyes Only.”

8                   2.8     Protected Material: any Disclosure or Discovery Material that is  
9 designated as “Confidential” or as “Highly Confidential – Attorneys’ Eyes Only.”

10                  2.9.    Outside Counsel: attorneys who are not employees of a Party but who are  
11 retained to represent or advise a Party in this action.

12                  2.10   House Counsel: attorneys who are employees of a Party.

13                  2.11   Counsel (without qualifier): Outside Counsel and House Counsel (as well  
14 as their support staffs).

15                  2.12   Expert: a person with specialized knowledge or experience in a matter  
16 pertinent to the litigation who has been retained by a Party or its counsel to serve as an expert  
17 witness or as a consultant in this action and who is not a past or a current employee of a Party or  
18 of a competitor of a Party’s and who, at the time of retention, is not anticipated to become an  
19 employee of a Party or a competitor of a Party’s. This definition includes a professional jury or  
20 trial consultant retained in connection with this litigation.

21                  2.13   Professional Vendors: persons or entities that provide litigation support  
22 services (e.g., photocopying; videotaping; translating; preparing exhibits or demonstrations;  
23 organizing, storing, retrieving data in any form or medium; etc.) and their employees and  
24 subcontractors.

25                  3.     SCOPE

26                   The protections conferred by this Stipulation and Order cover not only Protected  
27 Material (as defined above), but also any information copied or extracted therefrom, as well as  
28 all copies, excerpts, summaries, or compilations thereof, plus testimony, conversations, or

1 presentations by parties or counsel to or in court or in other settings that might reveal Protected  
2 Material.

3 4. DURATION

4 Even after the termination of this litigation, the confidentiality obligations  
5 imposed by this Order shall remain in effect until a Designating Party agrees otherwise in  
6 writing or a court order otherwise directs.

7 5. DESIGNATING PROTECTED MATERIAL

8 5.1 Exercise of Restraint and Care in Designating Material for Protection.

9 Each Party or non-party that designates information or items for protection under this Order  
10 must take care to limit any such designation to specific material that qualifies under the  
11 appropriate standards. A Designating Party must take care to designate for protection only those  
12 parts of material, documents, items, or oral or written communications that qualify – so that  
13 other portions of the material, documents, items, or communications for which protection is not  
14 warranted are not swept unjustifiably within the ambit of this Order.

15 Mass, indiscriminate, or routinized designations are prohibited. Designations  
16 that are shown to be clearly unjustified, or that have been made for an improper purpose (e.g., to  
17 unnecessarily encumber or retard the case development process, or to impose unnecessary  
18 expenses and burdens on other parties), expose the Designating Party to sanctions.

19 If it comes to a Party's or a non-party's attention that information or items that it  
20 designated for protection do not qualify for protection at all, or do not qualify for the level of  
21 protection initially asserted, that Party or non-party must promptly notify all other parties that it  
22 is withdrawing the mistaken designation.

23 5.2 Manner and Timing of Designations. Except as otherwise provided in this  
24 Order (see, e.g., second paragraph of section 5.2(a), below), or as otherwise stipulated or  
25 ordered, material that qualifies for protection under this Order must be clearly so designated  
26 before the material is disclosed or produced.

27 Designation in conformity with this Order requires:  
28

1 (a) for information in documentary form (apart from transcripts of  
2 depositions or other pretrial or trial proceedings), that the Producing Party affix the legend  
3 “CONFIDENTIAL” or “HIGHLY CONFIDENTIAL – ATTORNEYS’ EYES ONLY” at the  
4 top or bottom of each page that contains protected material. If only a portion or portions of the  
5 material on a page qualifies for protection, the Producing Party also must clearly identify the  
6 protected portion(s) (e.g., by making appropriate markings in the margins) and must specify, for  
7 each portion, the level of protection being asserted (either “CONFIDENTIAL” or “HIGHLY  
8 CONFIDENTIAL – ATTORNEYS’ EYES ONLY”).

9 A Party or non-party that makes original documents or materials available  
10 for inspection need not designate them for protection until after the inspecting Party has  
11 indicated which material it would like copied and produced. During the inspection and before  
12 the designation, all of the material made available for inspection shall be deemed “HIGHLY  
13 CONFIDENTIAL – ATTORNEYS’ EYES ONLY.” After the inspecting Party has identified  
14 the documents it wants copied and produced, the Producing Party must determine which  
15 documents, or portions thereof, qualify for protection under this Order, then, before producing  
16 the specified documents, the Producing Party must affix the appropriate legend  
17 (“CONFIDENTIAL” or “HIGHLY CONFIDENTIAL – ATTORNEYS’ EYES ONLY”) at the  
18 top or bottom of each page that contains Protected Material. If only a portion or portions of the  
19 material on a page qualifies for protection, the Producing Party also must clearly identify the  
20 protected portion(s) (e.g., by making appropriate markings in the margins) and must specify, for  
21 each portion, the level of protection being asserted (either “CONFIDENTIAL” or “HIGHLY  
22 CONFIDENTIAL – ATTORNEYS’ EYES ONLY”).

23 (b) for testimony given in deposition or in other pretrial or trial  
24 proceedings, that the Party or non-party offering or sponsoring the testimony identify on the  
25 record, before the close of the deposition, hearing, or other proceeding, all protected testimony,  
26 and further specify any portions of the testimony that qualify as “HIGHLY CONFIDENTIAL –  
27 ATTORNEYS’ EYES ONLY.” When it is impractical to identify separately each portion of  
28 testimony that is entitled to protection, and when it appears that substantial portions of the

1 testimony may qualify for protection, the Party or non-party that sponsors, offers, or gives the  
2 testimony may invoke on the record (before the deposition or proceeding is concluded) a right to  
3 have up to 20 days to identify the specific portions of the testimony as to which protection is  
4 sought and to specify the level of protection being asserted ("CONFIDENTIAL" or "HIGHLY  
5 CONFIDENTIAL – ATTORNEYS' EYES ONLY"). Only those portions of the testimony that  
6 are appropriately designated for protection within the 20 days shall be covered by the provisions  
7 of this Stipulated Protective Order.

8 Transcript pages containing Protected Material must be separately bound  
9 by the court reporter, who must affix to the top of each such page the legend  
10 "CONFIDENTIAL" or "HIGHLY CONFIDENTIAL – ATTORNEYS' EYES ONLY," as  
11 instructed by the Party or nonparty offering or sponsoring the witness or presenting the  
12 testimony.

13 (c) for information produced in some form other than documentary, and  
14 for any other tangible items, that the Producing Party affix in a prominent place on the exterior  
15 of the container or containers in which the information or item is stored the legend  
16 "CONFIDENTIAL" or "HIGHLY CONFIDENTIAL – ATTORNEYS' EYES ONLY." If only  
17 portions of the information or item warrant protection, the Producing Party, to the extent  
18 practicable, shall identify the protected portions, specifying whether they qualify as  
19 "Confidential" or as "Highly Confidential – Attorneys' Eyes Only."

20 5.3 Inadvertent Failures to Designate. If timely corrected, an inadvertent  
21 failure to designate qualified information or items as "Confidential" or "Highly Confidential –  
22 Attorneys' Eyes Only" does not, standing alone, waive the Designating Party's right to secure  
23 protection under this Order for such material. If material is appropriately designated as  
24 "Confidential" or "Highly Confidential – Attorneys' Eyes Only" after the material was initially  
25 produced, the Receiving Party, on timely notification of the designation, must make reasonable  
26 efforts to assure that the material is treated in accordance with the provisions of this Order.

1           6.       CHALLENGING CONFIDENTIALITY DESIGNATIONS

2                   6.1       Timing of Challenges. Unless a prompt challenge to a Designating  
3 Party's confidentiality designation is necessary to avoid foreseeable substantial unfairness,  
4 unnecessary economic burdens, or a later significant disruption or delay of the litigation, a Party  
5 does not waive its right to challenge a confidentiality designation by electing not to mount a  
6 challenge promptly after the original designation is disclosed.

7                   6.2       Meet and Confer. A Party that elects to initiate a challenge to a  
8 Designating Party's confidentiality designation must do so in good faith and must begin the  
9 process by conferring directly (in voice to voice dialogue; other forms of communication are not  
10 sufficient) with counsel for the Designating Party. In conferring, the challenging Party must  
11 explain the basis for its belief that the confidentiality designation was not proper and must give  
12 the Designating Party an opportunity to review the designated material, to reconsider the  
13 circumstances, and, if no change in designation is offered, to explain the basis for the chosen  
14 designation. A challenging Party may proceed to the next stage of the challenge process only if  
15 it has engaged in this meet and confer process first.

16                  6.3       Judicial Intervention. A Party that elects to press a challenge to a  
17 confidentiality designation after considering the justification offered by the Designating Party  
18 may file and serve a motion under Civil Local Rule 7 (and in compliance with Civil Local Rule  
19 79-5, if applicable) that identifies the challenged material and sets forth in detail the basis for the  
20 challenge. Each such motion must be accompanied by a competent declaration that affirms that  
21 the movant has complied with the meet and confer requirements imposed in the preceding  
22 paragraph and that sets forth with specificity the justification for the confidentiality designation  
23 that was given by the Designating Party in the meet and confer dialogue.

24                   The burden of persuasion in any such challenge proceeding shall be on the  
25 Designating Party. Until the court rules on the challenge, all parties shall continue to afford the  
26 material in question the level of protection to which it is entitled under the Producing Party's  
27 designation.  
28



1           7.     ACCESS TO AND USE OF PROTECTED MATERIAL

2                     7.1     Basic Principles. A Receiving Party may use Protected Material that is  
3 disclosed or produced by another Party or by a non-party in connection with this case only for  
4 prosecuting, defending, or attempting to settle this litigation. Such Protected Material may be  
5 disclosed only to the categories of persons and under the conditions described in this Order.  
6 When the litigation has been terminated, a Receiving Party must comply with the provisions of  
7 section 11, below (FINAL DISPOSITION).

8                     Protected Material must be stored and maintained by a Receiving Party at a  
9 location and in a secure manner that ensures that access is limited to the persons authorized  
10 under this Order.

11                    7.2     Disclosure of "CONFIDENTIAL" Information or Items. Unless  
12 otherwise ordered by the court or permitted in writing by the Designating Party, a Receiving  
13 Party may disclose any information or item designated CONFIDENTIAL only to:

14                             (a) the Receiving Party's Outside Counsel of record in this action, as well  
15 as employees of said Counsel to whom it is reasonably necessary to disclose the information for  
16 this litigation and who have signed the "Agreement to Be Bound by Protective Order" that is  
17 attached hereto as Exhibit A;

18                             (b) the officers, directors, and employees (including House Counsel) of  
19 the Receiving Party to whom disclosure is reasonably necessary for this litigation and who have  
20 signed the "Agreement to Be Bound by Protective Order" (Exhibit A);

21                             (c) experts (as defined in this Order) of the Receiving Party to whom  
22 disclosure is reasonably necessary for this litigation and who have signed the "Agreement to Be  
23 Bound by Protective Order" (Exhibit A);

24                             (d) the Court and its personnel;

25                             (e) court reporters, their staffs, and professional vendors to whom  
26 disclosure is reasonably necessary for this litigation and who have signed the "Agreement to Be  
27 Bound by Protective Order" (Exhibit A);  
28



(f) during their depositions, witnesses in the action to whom disclosure is reasonably necessary and who have signed the "Agreement to Be Bound by Protective Order" (Exhibit A). Pages of transcribed deposition testimony or exhibits to depositions that reveal Protected Material must be separately bound by the court reporter and may not be disclosed to anyone except as permitted under this Stipulated Protective Order.

(g) the author of the document or the original source of the information.

7.3 Disclosure of "HIGHLY CONFIDENTIAL – ATTORNEYS' EYES ONLY" Information or Items. Unless otherwise ordered by the court or permitted in writing by the Designating Party, a Receiving Party may disclose any information or item designated "HIGHLY CONFIDENTIAL – ATTORNEYS' EYES ONLY" only to:

(a) the Receiving Party's Outside Counsel of record in this action, as well as employees of said Counsel to whom it is reasonably necessary to disclose the information for this litigation and who have signed the "Agreement to Be Bound by Protective Order" that is attached hereto as Exhibit A;

(b) Experts (as defined in this Order) (1) to whom disclosure is reasonably necessary for this litigation, (2) who have signed the "Agreement to Be Bound by Protective Order" (Exhibit A), and (3) as to whom the procedures set forth in paragraph 7.4, below, have been followed;

(c) the Court and its personnel;

(d) court reporters, their staffs, and professional vendors to whom disclosure is reasonably necessary for this litigation and who have signed the "Agreement to Be Bound by Protective Order" (Exhibit A); and

(e) the author of the document or the original source of the information.

7.4 Procedures for Approving Disclosure of "HIGHLY CONFIDENTIAL – ATTORNEYS' EYES ONLY" Information or Items to "Experts".

(a) Unless otherwise ordered by the court or agreed in writing by the Designating Party, a Party that seeks to disclose to an "Expert" (as defined in this Order) any information or item that has been designated "HIGHLY CONFIDENTIAL – ATTORNEYS'

1 EYES ONLY” first must make a written request to the Designating Party that (1) identifies the  
2 specific HIGHLY CONFIDENTIAL information that the Receiving Party seeks permission to  
3 disclose to the Expert, (2) sets forth the full name of the Expert and the city and state of his or  
4 her primary residence, (3) attaches a copy of the Expert’s current resume, (4) identifies the  
5 Expert’s current employer(s), (5) identifies each person or entity from whom the Expert has  
6 received compensation for work in his or her areas of expertise or to whom the expert has  
7 provided professional services at any time during the preceding five years, and (6) identifies (by  
8 name and number of the case, filing date, and location of court) any litigation in connection with  
9 which the Expert has provided any professional services during the preceding five years.

10 (b) A Party that makes a request and provides the information specified in  
11 the preceding paragraph may disclose the subject Protected Material to the identified Expert  
12 unless, within seven court days of delivering the request, the Party receives a written objection  
13 from the Designating Party. Any such objection must set forth in detail the grounds on which it  
14 is based.

15 (c) A Party that receives a timely written objection must meet and confer  
16 with the Designating Party (through direct voice to voice dialogue) to try to resolve the matter  
17 by agreement. If no agreement is reached, the Party seeking to make the disclosure to the  
18 Expert may file a motion as provided in Civil Local Rule 7 (and in compliance with Civil Local  
19 Rule 79-5, if applicable) seeking permission from the court to do so. Any such motion must  
20 describe the circumstances with specificity, set forth in detail the reasons for which the  
21 disclosure to the Expert is reasonably necessary, assess the risk of harm that the disclosure  
22 would entail and suggest any additional means that might be used to reduce that risk. In  
23 addition, any such motion must be accompanied by a competent declaration in which the  
24 movant describes the parties’ efforts to resolve the matter by agreement (i.e., the extent and the  
25 content of the meet and confer discussions) and sets forth the reasons advanced by the  
26 Designating Party for its refusal to approve the disclosure.

27 In any such proceeding the Party opposing disclosure to the Expert shall  
28 bear the burden of proving that the risk of harm that the disclosure would entail (under the

1 safeguards proposed) outweighs the Receiving Party's need to disclose the Protected Material to  
2 its Expert.

3 8. PROTECTED MATERIAL SUBPOENAED OR ORDERED PRODUCED IN  
4 OTHER LITIGATION.

5 If a Receiving Party is served with a subpoena or an order issued in other  
6 litigation that would compel disclosure of any information or items designated in this action as  
7 "CONFIDENTIAL" or "HIGHLY CONFIDENTIAL – ATTORNEYS' EYES ONLY," the  
8 Receiving Party must so notify the Designating Party, in writing (by fax, if possible)  
9 immediately and in no event more than three court days after receiving the subpoena or order.  
10 Such notification must include a copy of the subpoena or court order.

11 The Receiving Party also must immediately inform in writing the Party who  
12 caused the subpoena or order to issue in the other litigation that some or all the material covered  
13 by the subpoena or order is the subject of this Protective Order. In addition, the Receiving  
14 Party must deliver a copy of this Stipulated Protective Order promptly to the Party in the other  
15 action that caused the subpoena or order to issue.

16 The purpose of imposing these duties is to alert the interested parties to the  
17 existence of this Protective Order and to afford the Designating Party in this case an opportunity  
18 to try to protect its confidentiality interests in the court from which the subpoena or order issued.  
19 The Designating Party shall bear the burdens and the expenses of seeking protection in that  
20 court of its confidential material – and nothing in these provisions should be construed as  
21 authorizing or encouraging a Receiving Party in this action to disobey a lawful directive from  
22 another court.

23 9. UNAUTHORIZED DISCLOSURE OF PROTECTED MATERIAL

24 If a Receiving Party learns that, by inadvertence or otherwise, it has disclosed  
25 Protected Material to any person or in any circumstance not authorized under this Stipulated  
26 Protective Order, the Receiving Party must immediately (a) notify in writing the Designating  
27 Party of the unauthorized disclosures, (b) use its best efforts to retrieve all copies of the  
28 Protected Material, (c) inform the person or persons to whom unauthorized disclosures were

1 made of all the terms of this Order, and (d) request such person or persons to execute the  
2 “Acknowledgment and Agreement to Be Bound” that is attached hereto as Exhibit A.

3 10. FILING PROTECTED MATERIAL. Without written permission from the  
4 Designating Party or a court order secured after appropriate notice to all interested persons, a  
5 Party may not file in the public record in this action any Protected Material. A Party that seeks  
6 to file under seal any Protected Material must comply with Civil Local Rule 79-5.

7 11. FINAL DISPOSITION. Unless otherwise ordered or agreed in writing by the  
8 Producing Party, within sixty days after the final termination of this action, each Receiving  
9 Party must return all Protected Material to the Producing Party. As used in this subdivision, “all  
10 Protected Material” includes all copies, abstracts, compilations, summaries or any other form of  
11 reproducing or capturing any of the Protected Material. With permission in writing from the  
12 Designating Party, the Receiving Party may destroy some or all of the Protected Material  
13 instead of returning it. Whether the Protected Material is returned or destroyed, the Receiving  
14 Party must submit a written certification to the Producing Party (and, if not the same person or  
15 entity, to the Designating Party) by the sixty day deadline that identifies (by category, where  
16 appropriate) all the Protected Material that was returned or destroyed and that affirms that the  
17 Receiving Party has not retained any copies, abstracts, compilations, summaries or other forms  
18 of reproducing or capturing any of the Protected Material. Notwithstanding this provision,  
19 Counsel are entitled to retain an archival copy of all pleadings, motion papers, transcripts, legal  
20 memoranda, correspondence or attorney work product, even if such materials contain Protected  
21 Material. Any such archival copies that contain or constitute Protected Material remain subject  
22 to this Protective Order as set forth in Section 4 (DURATION), above.

23 12. MISCELLANEOUS

24 12.1 Right to Further Relief. Nothing in this Order abridges the right of any  
25 person to seek its modification by the Court in the future.


26 12.2 Right to Assert Other Objections. By stipulating to the entry of this  
27 Protective Order no Party waives any right it otherwise would have to object to disclosing or  
28 producing any information or item on any ground not addressed in this Stipulated Protective

1 Order. Similarly, no Party waives any right to object on any ground to use in evidence of any of  
2 the material covered by this Protective Order.

3  
4 IT IS SO STIPULATED, THROUGH COUNSEL OF RECORD.


5  
6 DATED: April 7, 2008

McCUNE & WRIGHT LLP

7  
8 By:   
Richard D. McCune  
Attorneys for Plaintiffs

9  
10 DATED: April 8, 2008

COVINGTON & BURLING LLP

11  
12 By:   
David M. Jolley  
Attorneys for Defendants

13  
14  
15  
16 **IT IS SO ORDERED.**

17  
18  
19 Dated: \_\_\_\_\_

20  
21 \_\_\_\_\_  
WILLIAM ALSUP  
Judge of the United States District Court

EXHIBIT A

ACKNOWLEDGMENT AND AGREEMENT TO BE BOUND

I, \_\_\_\_\_ [print or type full name], of  
\_\_\_\_\_ [print or type full address], declare under penalty of  
perjury that I have read in its entirety and understand the Stipulated Protective Order that was  
issued by the United States District Court for the Northern District of California on [date] in the  
case of *Endres, et al., v. Wells Fargo & Company, et al.*, Civil Case No. C-06-7019 PJH. I  
agree to comply with and to be bound by all the terms of this Stipulated Protective Order and I  
understand and acknowledge that failure to so comply could expose me to sanctions and  
punishment in the nature of contempt. I solemnly promise that I will not disclose in any manner  
any information or item that is subject to this Stipulated Protective Order to any person or entity  
except in strict compliance with the provisions of this Order.

I further agree to submit to the jurisdiction of the United States District Court for  
the Northern District of California for the purpose of enforcing the terms of this Stipulated  
Protective Order, even if such enforcement proceedings occur after termination of this action.

I hereby appoint \_\_\_\_\_ [print or type full name] of  
\_\_\_\_\_ [print or type full  
address and telephone number] as my California agent for service of process in connection with  
this action or any proceedings related to enforcement of this Stipulated Protective Order.

Date: \_\_\_\_\_

City and State where sworn and signed: \_\_\_\_\_

Printed name: \_\_\_\_\_

Signature: \_\_\_\_\_